FARMER-GARDENER, single, small place; wages 560. V 276 Herald, Herald sq.
GARDENER, houseman; gentleman highly recommends; thoroughly reliable, trustworthy man; wages moderate. V 241 Herald, Herald sq.
GARDENER, Scotch, single, thoroughly experienced vegetables; flowers, shrdbs, greenhouse, &c.; references. Davidson, General Delivery, Coldspring Harbor, L. I.
GARDENER, Swedish, single, 33, experienced vegetables, flowers, general work, private place; references. C. Peterson, 331 East 50th st.
GARDENER, eiderly German, care for lawn, flowers, vegetables, &c., wishes position on private place, in country. Neumann, 162 East 127th st.
GARDENER, spinge, thoroughly experienced. East 127th at.
GARDENER, single, thoroughly experienced, reliable; steady; references. W 158 Herald, formul se, GARDENER, usefol, also indoors; private place; country; references. French, 253 W 20th.

place: country; references. French. 2:33 W. 20th.
GARDENER, nead, marrier, wishes position, him 367, Greenwish. Coan.
GARDENER, experienced, handy with tools; Swede; single. Write Gardener, 742 3d av. GARDENER, single (34), wishes position, small place. James Wallace, 161 W. 36th. GARDENER, single, first class; neatly kept landscape gardens. Reed, 713 Tinton av. HOUSEMAN or porter wishes position in mountains or country, best of references. M. K., 61 East 3d st., Brooklyn.
HOUSEMAN, middle aged, private family, in and outside work; references. Williams, 200 B. 60th st.
HOUSEMAN, experienced, middle aged, wishes position private family; references, on anywhere. V 253 Herald, Herald ag.
HOUSEMAN, buller, valet, Swedish; excellent references. V 291 Herald, Herald ag.

HOUSEMAN; private family; best of references. V 295 Herald, Herald sq. HOUSEMAN, Finnish, willing worker; ref-erences; experienced. L., 1323 Hariem.

JAPANESE couple, wife Swedish, desire positions; man as buther, valet; wife as maid; both thoroughly competent and experienced; in amail family or bachelor; apartment; willing to take entire charge; absolutely honest, systematic and good managers; highest recommendations. W 122 Herald, Herald sq.

JAPANESE, neat, long experienced cook and butter, valet, wishes steady position; any where; has personal references. Cata, 340 West 58th st. Arranese, good cook, buder, wishes posi-tion general housework, backsior apart-ment or small family, references. Yashi-Murray Hill 3384. Murray Hill 3398.

JAPANESE, cook, excelent baker, understands all round style, has city reference or country, desire position in family. Saku, 953 columbus av.

JAPANESE cook; general houseworker; small family. J. O., 47 Prospect place, Manhattan. Tel. Murray Hill 2958.

JAPANESE, real competent cook; gives absolute satisfactory service. Kobe, 330 E. 57th.

Yamada, 106 Central Park West, city.

All'ANESIS valet, cook; esperienced: take charse bachelor apartment or small family: best reference. Tokio, 148 West 65th.

JAPANEES butler, houseman; young; experienced: references. F. O., 102 West 12d #1. Morn. 8193.

JAPANEES, neeful butler, Christian; good city personal reference; country or city personal reference chef, wishes position private family; best references.

Sarro, 236 W. 20th 8t.

JAPANEES, wishes position useful butler or newsking; Hungarian, French or German newsking; Hungarian, French or German position private family; best references. Saire, 238 W. 20th st.

JAPANESE wishes position useful butler or kitchen helper; moderate wages. M. K., C. X. 3, 509 W. 41st st.

JAPANESE, useful man, in small family: country preferred. M. O., 024 Lexington av. Phone Plaza 0255.

JAPANESE wishes position as general houseworker; good experience, neat; city or country; reference. T. Kana, 340 W. 58th.

MAN, 30, married, business experience, conscientious, willing worker, desires any employment; reasonable salary. V 250 Herald, Herald sq.

Brooklyn.

MAN, American, age 50, active, strong, wishes work; willing, reliable. W 147 Herida, Hardis eq.

MAN, young 22, wishes position, office or bank; knowledge of bookkeeping; references. Calmbacher, 212 E. Sist.

The strong of the control MAN, colored, wishes position, cou handy man. Chas. Chandler, 219 W. AN, anything; neat, reliable, brass, dishes. Hines, 2028 5th av. MAN, 40, married, wishes position; helper at anything. Loeffler, 314 B. 87th. MAN, handy, 32; willing worker; plumber fitter; reasonable. Gross, 125 E. 110th. AAN, young, 24, desires position anything. Moe Mallin, 589 Blake av., Brooklyn. MAN, young, desires general work inside S. Lazarus, 397 Wyona st., Brooklyn.

MAN (44), married, wishes position any-thing; reference, Salvin, 5007 th av., Bitlyn MASSEUR (60949), Swedish graduate; gen-tlemen, rheumatism, indigestion, fat reduc-ing; reliable; reasonable. Riverside 8098. Frost. PACKER or porter, handy, colored; referances. Morgan, 211 W. 1406h. Aud. 5516.

PAINTER, paperhanger wants situation.
day or contract. Tompkins, 425 E. 65th st.

PAINTER, decorator, paperhanger, plasterer, long years experience, first class work-manship, best references, desires work; estates, apartmets, private houses; moderate prices; city or centry. Jaffa, 1418 5th av. Phone Harlem 4986.

PORTER, colored, desires position cleaning, night, day; assisting in shipping department; references. Broggadae, 123 West 140th. Apt. 54.

PORTER, sood worker, also experienced in light polices and repairing. Lenox 6578.

Bripping clerk (22), married; 6 years' experience shipping, receiving, student in traffic management. V 246 Herald, Herald sq.

STENOGRAPHER, competent, accurate, page 1623; 7 wors synchronic for Lancaster, Pa.; must laye aypertence of Lancaster, Pa.; must laye ayperte PACKER or porter, handy, colored; references. Morgan, 211 W. 140th, Aud. 5616.

SHIPPING clerk (25), married; 6 years' experience shipping, receiving, student in traffic management. V 248 Herald, Herald sq.

STENOGRAPHER, competent, accurate, rapid, (23); 7 years' experience; thoroughly familiar with office methods, routine; available immediately; 350. F 96 Herald, Fulton at.

STENOGRAPHER, experienced and capable, desires position. Thomas Gibbons. 37 E. 55th st. Flaza 2963.

STENOGRAPHER, experienced and capable, desires position. Thomas Gibbons. 37 E. 55th st. Flaza 2963.

STENOGRAPHER TYPEWRITER — Experienced, educated man; hard worker. E. H., 533 schenck av. Erooklyms.

STENOGRAPHER, beginner, graduate of business school, desires position, Charles Devilin, 37 E. 58th st. Flaza 2994.

STENOGRAPHER, beginner, graduate of business school, desires position, Charles Devilin, 37 E. 58th st. Flaza 2994.

STENOGRAPHER, beginner, graduate of business school, desires position, charles pevilin, 37 E. 58th st. Flaza 2994.

STENOGRAPHER, beginner, graduate of business school, desires position, charles pevilin, 37 E. 58th st. Flaza 2994.

STENOGRAPHER, 19. experienced, looking toward future. William Dinan, 468 E. 135th.

SUPERINTENDENT, 40, no children; 12 years last position; understands plumbing, electric elevator, steam, painting, all around repaires; first class references. Box M., 400 3d av.

VALET, useful, French; goud references. V 277 Herald, Herald sq.

WATCHMAN (47), active, competent, intelligent; excellent references. D 576 Herald, 290 Eway.

TOUNG man, 28, desires position at anything; good mechanic; can furnished first class references. D 581 Herald, 230 Eway.

YOUNG man, Swedish, as houseman, private family or care for small pleasure boat. C. Clson, 218 East 40th.

YOUNG man wishes position as valet, butler or companion. W Hallin, Phone Vanderbilt of companion. W Hallin, Phone Vanderbilt of companion.

YOUNG man, Swedish, as houseman, private family or care for small pleasure boat. C. ison, 218 East Joth. YOUNG man wishes position as valet, builtor or companion. W. Hallin, Phone Vanderbill or companion

TOUNG man position anything: married: good education: no canvassing. R. E. Tracy, 605 Clinton st., Brooklyn, N. Y. YOUNG man, ambitious, desires position advancement, Sidney Bassin, Jeffry av. Jamaica, L. I. TOUNG man (23) wishes position at any thing; not afraid of hard work. F. Kochler 1166 Longwood av., Bronx.

TOUNG man, colored, high school graduate, wishes position at anything; knowledge of pharmacy. V 282 Herald, Herald sq. YOUNG man (23), stock clerk or anything. Pavell, 353 East 53d. YOUNG man (19), high school graduate, wishes position. Hodga, 428 East 66th.

YOUNG Corean wants position, useful but-ier; references. F 911 Herald, Fulton st. YOUNG man, helper or anything; no can-yassing. Euler, 722 Hart st., Bklyn. Young man, colored, wishes a position. Goelet, 21 West 131st et.

SITUATIONS WANTED-MALE. YOUNG man, stddent, responsible, energette (travelled before), could give service in almost any capacity during summer months. Write W 134 Herald, Herald ag.
YOUNG man (25), college education, two years with large corporation as credit assistant, sesires permanent connection with established concern. McCourt, 433 W. 34th st. YOUNG man, Swiss-French, just arrived, wishes a position as a helper on a gentleman's farm. Paul indermuhe, 64 St. Paul's av., Tompkinaville, S. L., N. Y.

av., Tompkinaville, S. J., N. I. YOUNG man, 21; five years' experience shipping, bookkeeping, selling; references \$22. D. McGrath, 498 Herkimer st., B'kly EMPLOYMENT AGENCIES

Situations Wanted-Male.

JAPANESE Eagle Employment Agency.

Most reliable help furnished.

Myagawa 106 West 46th st.

COOKS, BHYANT 1787-0608.

COOKS, BUTLERS, CHAUPFEURS, GENERAL HOUSEWORKERS; REPERENCES
FIRICILY INVESTIGATED.

ONLY THE HIGHEST GRADE JAPANESE
HELP FURNISHED. JAPANESE Reliable Employment Agency 26 West 43d st., telephone 3089 Vanderblit furnishes select help; references ressonally investigated. investigated.

JAPANESE American Employment Agency
150 West 46th st., Bryant 5079—Reliab lemestic help furnished; reference invest

APANESE Select Employment Agency (Bryant 7331), bet, 45th-46th sts., 804 6th st., 8

HELP WANTED-FEMALE.

BOOKKEEPER-TYPIST-Experienced, neat, Christian young commit about 25 years old, for stock brokerage house, Smallwood & Co., 150 W. 34th. CARETAKER, for summer; assist family until July. Call, 5-7 P. M., 58 East 75th st CHAMBERMAID-WAITRESS, from June 24 to July 10, family of three; short distance in country. Call Tuenday, between 10 and 12, apartment 53, 440 West End av.

CHAMBERMAID-WAITRESS, white, settled, Manhatian Beach, family 2. Call 2-4 (Rhinelander 2677), bring references, 116 E. AMBERMAID-WAITRESS, immediately, ity; small family. The Rayson Seest 75th st. Phone Columbus 6170. CHAMBERMAID - WAITRESS, apartment three adults; city position. Call 10 to 1 o'clock, 58 Central Park West, apt. 8, north. CHAMBERMAID-WAITRESS-Refined girl for chamberwork and waiting. Call 46 East 75th.

COOK, plain, wanted for family of four adults; permanent position; seashere is summer. Telephone Rector 524.

COOK, houseworker, small family of adults no washing: Hungarian, French or German preferred; good wages. 1 W. 68th.

COOK, Swedish, first class; \$4 day. Rhine lander 6700, ext. 9. GIRL for sewing, waiting on table and helping with boys at boys' camp in moun-tains. Weingart, 141 West 110th st., near 7th av.

HOUSEWORKER, middle aged, for widowe in Eimhurst, 3 children, 5 to 10 years; goot home. Particulars and salary, address Sey-bold, 2001 1st av. HOUSEWORKEII-Competent woman, white for family of one; must be good plain cool and do washing! wages \$60; references re-outred, 19 W. 65th st. HOUSEWORKER, general, white; family 3, summering New Rochelle; no washing. Apply with references, between 0 and 11 A. M., apt. 7A, 160 W. 95th st.

HOUSEWORKER, general; must be good cook; small family; good home. Call before 12. Relgelman, 168 W. 87th st.
HOUSEWORKER in small family; must be experienced; no washing; city for summer; good wages. 1 W. 88th.
HOUSEWORKER, competent; no laundry; country for summer; reference. Becker, 239 W. 97th st.
HOUSEWORKER, iri for two in family; private house. 340 W. 29th st.
HOUSEWORKER, white, competent, three adults; no washing. Apt. 7B, 287 W. 89th.

In your want ad use white space for display. Then people will see it

any- LADY'S maid, for one lady; m LADY'S maid, for one lady; must all cellent references; prefer English, Scotch, French or Swede. T 250 Herald, Herald sq. MAID-CHAMBERMAID, for one lady; French or British preferred; must have best of references. Apply BST 5th av., between 70th and 80th sts.

SECRETARY-NURSE.—High class dental of-fice; educated; real worker; references. Phone 7686 Murray Hill. TEACHER or advanced student; vacation in country; interesting work; \$210 for 60 days. Write only C. C., box 29, 125 East 34h st. TEACHER or college student during July and August: educational work; not offic-position; liberal salary; position may be per-manent. Miss Curtis, 522 5th av., room 323.

THY WHITE SPACE TOP, BOTTOM AND SIDES OF YOUR AD. SEE THE DIF-LEBENCE IT MAKES IN THIS AD.

WAITRESS wanted, experienced, Protestant country all year round; good wages. Ap-ply Wednesday morning, III East 71st st., between 11 and 1.

WAITRESS-Girl for waitress and upstairs work: private house. 20 E. 95th.
WAITRESS-Competent, for Garden City.
Phone 1387 Garden City.

HELP WANTED-FEMALE.

PROGRESSIVE and ENTHUSIASTIC.

WOMAN.

WOMAN, resourceful, well educated, teach-ing experience proferred, for permanent po-sition with educational nasociation, cutside city; \$1.806 first year; merit promptly re-warded. Miss Hurd, 522 5th av., room; \$25. Worded. Miss Hurd, 522 5th av., 100m; 323.

WOMEN (2) wanted; one as waitress; other as chambermaid and laundress; family of two, in Long Island; must be experienced; good wages. Apply G. J. Plilseon, 387 4th av., seventh floor.

WOMAN, young, theiligent, 25-30, for interesting store work; reference required; Cristian firm. Elder Co., 21 W. 35th.

YOUNG woman of refinement, teacher or normal graduate preferred, for summer vacation; educational work outside city; not office position; fifty days \$200, sixty days \$250.

Mr. Perryelear, 522 5th av.

Instruction.

HAIR AND BEAUTY CULTURE.
Instruction in all branches, assuring I incomes. Pay, evening classes. Call write Booklet H, 153 W, 44th st.
SELF-SUPPORT IN A MONTH.
We train you and place you; call or for catalogue; over 5,000 graduates, evening and correspondence courses.
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EMPLOYMENT AGENCIES

REFERENCE INVESTIGATION CO. BROWN EMPLOYMENT EXCHANGE, 200 BROADWAY. CORTLANDY 2519. 200 BROADWAY. CORTLAND 2019.
DAVID AGENCY.
17 West 42d et., room 515.

STOCKWELL AGENCY, 251 BROADWAY.
Desirable office positions now open.

why waste time
and car fare snawering one advertisement while without expense
you meet at our office hundreds
refined ladies waiting to employ
you? And remember,
It is free to you.
Call at
THE ENITED EMPLOYMENT AGENCY,
165 East 72d St.,
northwest corner 3d av.

GIRLS:

Remember we do not charge any office
fee to girls who are looking for private
positions; kindly call on use at once and you
will get the best poying situation you desire.
Come in and register; do it to-day.
The Up To Pate Employment Agency,
Ungar & Palm,
178 East 71st st. cor. 3d av.
Tel. Rhinelander 0204,
LANG & BOECHERR CO., INC.,
EMPLOYMENT AGENCY,
43 WEST 330 ST., ESTABLISHED 1800,
Numerous positions open in good families

Numerous positions open in good familic thin best wages, cooks, chambermaids attresses, kitchemaids, laundresses, governesses, nurses, houseworkers, &c.; meanch office.

LAZARE'S EMPLOYMENT AGENCY, 200 EAST 12D ST. N. Y. THE BEST POSITIONS. CITY AND COUNTRY. FREE OF CHARGE. TEL. RHINELANDER 4044.

AT MISS HOPMAYER'S AGENCY, 10 East 43d st., third floor. ooks, laundross-chambermald, chamber-ds, waltresses, children's nurses, Swedish ts. useful couples.

OSTERBERG AGENCY, 718 Lexington av. --

sess; city or country; private or board NEW YORK DOMESTIC AGENCY, 28 West 43d, Murray Hill 0432, requires superior help of all nationalities, including couples; post-tions free. Cell Tuesday, after 0 A. M. MRS. R. STRICKER & NEPHEW.

22 West 58th st.
Want cooks, cooks, cooks.
Want Kitchenmalds, kitchenmalds.
BLUM'S Employment Agency furnishes efficlent, reliable houseworkers, chambermalds, cooks, nurses, waitresses. 1024 6th
av. Flaza 5850.

maids. cooks, nurses, waitresses. 1024 6th av. Plaza 8530.

COCKS. maids, chambermaids, laundresses, day's work, couples; registration gratis. Ele Employment Agency, 1044 Lexington av. (7th st.).

M. C. NOETH AGENCY, 727 Lexington av. (offices Southampton and New York)-Cooks, waitresses, parlormaids houseworkers, kitchenmaids.

MORROW'S All Nationalities, 721 Lexington av., corner 88th-Chambermaid-waitresses, cooks, kitchenmaids, laundresses, houseworkers, nurses, couples. Plaza 1234.

LIDA SEELEY AGENCY.

38 West 52d.

Butlers, 2d men, cooks, 2d cooks, k'maids, waitresses, ch'bermaids, laundresses, nurses, couples, houseworkers. Miss Smith's Agency, 25 West 42d.

COOKS, houseworkers. Wiss Smith's Agency, 25 West 42d.

COOKS, houseworkers, several, for splendid positions near N. Y. city. Wettler's Agency, Mrs. Gorman, Mgr., 18 West 43d.

HOUSEWORKERS, waitresses, ch'bermaids, cooks; excellent positions. Tinka Andresse Emp't A'y, 224 B way, nr. 53 Schuyler 7802.

COOKS, kitchenmaids, chambermaids and waitresses; immediately. Duffy's Agency, 2 W. 47th.

HOUSEWORKERS, chambermaids, cooks, 2 W. 47th.

2 W. 47th.
HOUSEWORKERS, chambermaids, cooks, waitresses, couples. Sasley's Agency, 161 W. 145th. Audubon 1798.
HOUSEWORKERS, cooks, chambermaids, good positions. Bertha Carlson Employment Ag. 2280 I way, cor. 224, Schuy, 1076.

A good place for good help.
Wettler's Agency, Mrs. Gorman, Mgr.
18 West 43d. Murray Hul 4942. 18 West 43d. Murray Hill 4942.
COOKS, housemalds, laundresses, day's work of all kinds. Missionary Employment Agency, 2152 6th av. Harten 5141.
GOTHAM ENGHANDE, 2025 Broadway, B4th-95th — Cooks, chambermalds, houseworkers; couples. 8580 Hives.

AGENTS WANTED.

THE Runbaken Magneto Co., Lid., of Manchester, England, are desirous of appointing a sole concessionnaire for their Ford ignition specialties. Please give fullest particulars of present business, branches, territory covered and qualifications. Replies to Box 55, care of W. A. Shepherd's Advg. Agency, 18 Tib Lane. Cross st., Manchester, England.

HELP WANTED-MALE.

HELD WANTED-MALE

BUTCHERS WANTED. BEEF BONERS. SAUSAGE MAKERS, SAUSAGE MARKES,
PORK BUTCHERS,
PORK STORE TENDERS,
PORK STORE TENDERS,
EXPERIENCED MEN ONLY NEED APPLI,
OPEN SHOP CONDITIONS,
UNION SCALE OF WAGES,
SHOUR DAY,
OTTO STAHL, INC.,
170 EAST 12TH ST.

CHAUFFEURS, with back licenses, to drive Brown, White taxis; percentage basis; ex-perienced men only. Volmer, 605 W, 125th.

COUPLE wanted, competent (white, with no children), in ashit family of 3 for 2 acre country place on Long Island (North Shore, 12 miles, 30 minutes full Pennsylvania Station on Long Island (North Shore, 12 miles, 30 minutes full Pennsylvania Station on Long Island Ratroad; woman to cook and assist on the cook in chamber work); man to mile cow, tend chickens, work); man to mile cow, tend chickens, work); man to mile cow, tend chickens, and the same of the cown of the cow

hu.
COUPLE:—Man as butter, wife as laundress and chambernaid, for family of two in Long Island; must be experienced and do their work thoroughly; good wages paid. Apply it. J. Pidgeon. 387 4th av., seventh floor. COUPLE, white, man to do gardening and work about house: women to do cooking and general housework; no laundry; three in family. Write stainty stainty stained and give references. C. S. G., 126 E. 38th st. COUPLE for small family at Long Reacht wife cook and laundress, husband gardener and usoful. Call after 11. Hyman, 7 West. 30th st. of the color.

COUPLE, neat and clean; woman to cook &c.; man butler and drive. Call Kings-bridge 3016 mornings. FARMER, practical, all year on private estate: married preferred; must supply furniture and linen for cottage. V 288 Her-

GARDENER, experienced, vegetable garden, email greenhouse, furnace, chickens; live in cottage; wife to help housework part time. Location Mamaronech, N. Y. Call with references, Wednesday, June 22. John Bister, 920 Broadway, New York city.

LABORERS wanted, wages \$3 per day. Apply the Durland Co., 5 West 63th st., ask

Wanted, man, 25 to 45, with energy, ambitton and honest belief in his own ability, for vacancy in our sales force; fair education and some knowledge of business, with capacity for learning quickly and talking hold in earnest; compensation just as big as a man can show he is worth, and rapid betterment for man with right stuff. Call, not before 10 A. M., 605 Terminal Building, 50 Court at., Brocklyn.

MAN

wanted for vacant place in our sales de-pertment, man 30 to 40, who believes in bis own ability to succeed when the right opportunity offers; average education and business some ail we dehand, but must be earnest, sincere and ready to work lard with us for the large returns and rapid advancement that are assured. Call after 10 A. M., suits 1010, 23 West 43d st.

MAN

wanted; we have opening in our sales department for a live, energetic, ambitious man, 30 to 40 years, who wants to better himself and get all he is worth; permanent and profitable place for right men and quick rise to authority and increased profit if he displays capacity therefor. Apply between 10 and 4, at 829 Singer Building.

MAN—COLORED.

There is an unusual opportunity for a colored man with an old established electrical hop as an estimator and to interview people for electrical work. Good pay. Write all the still-Feldman Adv. Service, Inc., 290 Lenex av.

MAN.—American gentleman of intelligence and education wanted immediately; need not be experienced in our line, but must have sales ability and good record; good pay, ad-vancement to right party. Apply after 9:30 (take clevator), sixth floor, 31 E, 22d. diately.

AT MRS HIRSH'S AGENCY.

207 East 74th St. Rhinelander 30c.

Cooks. chambermaids, laundresses, wait34th st.

MAN, summer position, summer resoct; college student or teacher; exceptional business of automotive equipment with an established training. Write only, F. F., box 29, 125 E.

34th st.

> MEN BETWEEN THE AGES OF 95 AND 40

AN OPPORTUNITY FOR FIFTY RETURNED SOLDIERS.

MEN WHO FOUGHT IN THE WORLD WAR ARE WANTED AS SALESMEN BY THE L. R. STEEL SERVICE CORPORATION; EXPERI-ENCE UNNECESSARY. WE GIVE YOU FREE TRAINING AND PLACE YOU IN A POSITION WHEREBY YOU WILL BE ABLE TO MAKE A HUNDRED DOLLARS AND MORE A WEEK. YOU CANNOT AFFORD TO LOSE THE OPPORTUNITY, AS PLY AT ROOM 812 KNICKER-BOCKER BLDG., 42D ST. AND B'WAY, N. T. C., 3 P. M., ALL WEEK.

WANTED, 25 TO 20, TO TRAIS
FOR SALESMEN; EXPERIENCE
UNNECESSARY; WE MAINTAIN
A SCHOOL AND CAPARLE INSTRUCTOR TO TRAIN YOU IN
OUR OWN BUSINESS WITHOUT
CHARGE; YOU WILL, HE ASSURED A STEADY POSITION;
OUR SALESMEN ARE MAKING
FROM \$50 FER WEEK UP; ONLY
THORE OF NEAT APPEARANCE
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CONSIDERED, PERSONALITY
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TERVIEW ONLY AT 2 P. M. OR 7.
P. M. MONDAY WEDNESDAY OR
FIELDAY EVENING SEE MR.
VAN DOREN, OF L. R. STEELSERVICE CORP., 209 BROADWAY,
NEW YORK CITY.

MEN-I AM LCOKING for a particu-lar type of man who is inherently hones!, who can faithfully represent an organization of national reputation and record, regardless of your present occupation; you may be that particu-lar man whom I can place in a posi-tion to earn not less than \$7,000 per year. Apply in person to Mr. Cairns, 209 Broadway, N. Y. C., suite 1706, between 0 and 12 A. M.

BOYS, Christians, 19 years or over, as office boys and messengers from office to
relirond and steamship dosks; in replying
sinte age, references, experiences and salary
destred; rood chance for advancement. By
10 Herald, Fution st.

BOY in large law office; must have some
knowledge of switchboard and be willing
and obliging; hours 9 to 3; wages to start
still. Address R 907 Herald, Fution st.

EAL ESTATE—Experienced encasser and
record man by prominent East Side brokman; neat, accurate. Call P. S. S. & Co.,
20 E. 20th.

HELP WANTED-MALE

REAL estate sales manager to take charge. New York office of old reliable concern; one that can manage men. Phone Richmond Hill 2003, ask for Mr. Zook. Interview can be ar-

REPRESENTATIVE MEN.

Acquaintance desired several mactive, dependable gentiemen, ab 55. capable of assuming responsities and intelligently transmitting structions; raust look and act part; state business experience; phone number. Y 657 Herall, Hut

Solve Le. L., including faundry, electric washer for an all work for small family Northport, L. I., including faundry, electric washer and manufe; small house on sensorer; references required; wasea \$125 monthly. Call
Wednesday 1:30 to 3:30 P. M. 324 W. Sed.
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Wednesday 1:30 to 5:30 P. M. 325 W. Sed.
Wednesday 1:30 to 5:

SALES MANAGER. LARGE MANUFACTURING COMPANY, out of town, is tooking for a GENERAL, SALES MANAGER of proven ability. Must have adequite experience in marketing to retail trade direct; executive ability to train and direct force of salesmen; safficient breadth of vision to help shape selling policies.

This is a position of responsibility, and will call for all the ability of a high grade selling executive of unsured energials.

SALESMEN.

A conservative insurance brokerage and average adjusting house 16 financing the expansion of certain of its departments and the organization of a new insurance company; two experienced salesmen are desired a saist in placing a small issue of participating preferred stock, bearing dividends up to 12% and redeemble at 125%; present quick assets are equal to two and one-half times liabilities; don't apply unleas you can absolutely pass muster as to ability and character. Telephone for appointment John 1787-88-89.

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BIG COMMISSION, NO EXPENSES REPEAT ORDERS, DRAWING ACCOUNT IF NECESSARY. J. H. HUNTINGTON.

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Salesmen to sell high grade, dividend paying industrial security: leads furnished; experience not essential; will reach you team from \$100 to \$200 per week. Call after 11 A. M.

158 West 45th at.

Two men over 25 needed immediately to work with me in my New York offices; absolute integrity first requires selling experience desirable; must have remonstry, common sense and determination; pay and splendid opportunity for quick is made it on to managerial positions; don't heating to answer if you are employed; it will pay you to make a change. Call after 10 A. M. at room 294, Metropolitan Tower.

SALESMEN.

trade. Libers references, experience and territory now covered. Address box Y 736 Herald, Herald sq.

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A clean record, personal force, common sense, sincere ambition and sales ability are the requisites; to such a man over 25 we can offer a permanent well paid position, with future opportunity for much larger income and important executive position of trust; give phone number. Write E Si Herald, deraid sq.

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SALESMAN.

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SALESMEN.

WE want some real men who wish to get somewhere in life, who are capable of making money and can appreciate an operunity to make a permanent and profitable connection when you are employed by us; it is our business to see that you make money if you know how, we will help if you don't; we will show you. Johnson & Hopkins, 398 5th av.

SALESMEN.

I want 3 aggressive men who would like to increase their earning capacity. I was an engineer for 14 years. I am now making several times the amount I made as an engineer. I will teach you FREE how to make more than you are NOW making; work in connection with largest chain store system handling auto tires and accessories. See Mr. Lowell, room 707, 15 E, 46th st., 10 to 4. SALESMEN—One of the largest retail automobile agencies has an opening for several funder salesmen; this company is prepared to educate young men in salesmenship, and while taking this course have arranged so that they can earn a very fair compensation. Apply in person and see Mr. T. G. Tracy, 176 South Breadway, Vonkers.

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Other men have recognized and seized the opportunity offered by this company, have made good and some are now in executive positions: to get the details we invite you to call on us or write for interview. Suits 723, 165 Broadway. SALESMEN.—Old established New York real estate company wants a few thoroughly competent lot relessmen; men of bookselling experience not objectionable; leads furnished: liberal commission; reference. O. B. Fyse, 1270 Broadway.

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Yes, we definitely name those figures, knowing that MONEY is the measure of success, and in justice to our men we see to it that they are rewarded according

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it takes years to learn the inside of a big business we are prepared to do somebig business we are prepared to do some-thing novel for you. We shall open up to you in its entirefy the whole business Builders' plan of operation immediately upon your answering this advertisement. We ask you to investigate. We seek your cooperation.

This we know, that if you will but give rourself a CHANCE; if you will but EXPOSE yourself to the opportunity, you will thank us for giving you right here, to-day, this message.

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Live wire salesmen for high grade inv
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Perless 1917 sedan; seven pasengers.
All in absolutely perfect condition.
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HUDSON Super Six Touring; an exceptionally good car at real bargain price, OLDSMOBLE CO., 203 Atlantic av., Brooklyn,
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